



REVENUE PROJECTIONS

WHY STEAMBOAT HOSPITALITY

Local expertise, community focus, and years of experience, all backed by our infrastructure, targeted marketing, and seamless resort services.

PROPERTY

2302 SKI TRAIL LANE

BEDS

4

BATHS

4

Annual estimates below are illustrative. Actual gross revenue, nightly rates, and occupancy yield fluctuate with demand.

CHATEAU CHAMONIX

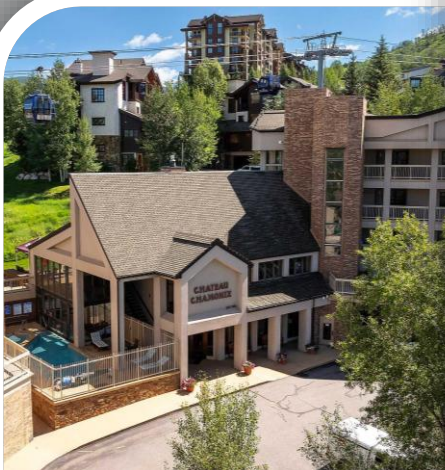
ANNUAL GROSS REVENUE

\$105,000 - \$165,000

Ski in/Ski out, sitting directly on the slopes of the ski resort and offering easy access to the Mountain Village. Our rental partners enjoy onsite check-in at the Front Desk, Winter Shuttle Service and exceptional guest services.

EXCLUSIVE RENTAL PARTNER BENEFITS WITH STEAMBOAT HOSPITALITY

- Only Steamboat Hospitality affiliated properties listed & booked on Steamboat.com
- Direct Access to Past & Future Guests: we maintain millions of guest profiles, allowing us to drive repeat visits and targeted offers.
- Exclusive perks based on rental performance



Gross revenue projections are based on information sourced from a third-party data aggregator (Key Data) as well as historical average occupancy and rental rates by unit-type at a comparable location in the area. They are provided for informational purposes only to illustrate hypothetical scenarios. Past performance at other nearby rental locations is not indicative of future performance, and such information should not be interpreted as providing any indication of future rental rates, occupancy levels, profitability, or net income. Rental programs are impacted by various factors, many of which are not in the rental program manager's control, including, but not limited to, weather, owner use, local construction, and market conditions. Despite the efforts of rental program manager, a unit may not be rented for the same or substantially the same number of nights and may not receive the same or substantially the same gross rental revenue as other units within the same room class. Rental program manager makes no guarantees, warranties, or representations of any kind, express or implied, as to revenue, profitability, or occupancy of any unit.



To learn more, connect with us at 970-875-2845 | gmurphy@resortgroup.com

● GREEN TIER Foundational Benefits for All Rental Partners

Beginning in winter 2026/27, Steamboat Hospitality rental partners, including the Steamboat Grand, have an unrivaled competitive advantage as the only properties listed on [Steamboat.com](https://www.steamboat.com) and booked through Steamboat Central Reservations. Maximize your revenue potential with Steamboat's world-class international marketing engine driving demand to your property.

- **EXCLUSIVE VISIBILITY ON [STEAMBOAT.COM](https://www.steamboat.com)** and booking by Steamboat Central Reservations, the only place to purchase discounted lift ticket packages.
- **EXCLUSIVELY MARKETING TO MILLIONS** of loyal, high-value, previous guests of Steamboat Resort.
- **EXCLUSIVE 0% COMMISSION** on all bookings by [Steamboat.com](https://www.steamboat.com) and Central Reservations (typically 15%-20%).

This is more than marketing exposure — it's direct alignment with the official resort brand, giving your property greater visibility, stronger demand, and the highest potential for maximum revenue.

EARN MORE, UNLOCK MORE • PERFORMANCE-BASED SEASONAL REWARDS

■ BLUE TIER \$50,000 – \$99,999/year in gross rental revenue

- 10 Daily Lift Tickets at just \$25 each
- \$500 Credit for use at Steamboat Resort outlets - tickets, lessons, restaurants, activities & retail
- Ski storage in Steamboat Square for 14 days during winter for up to 2 pairs of skis or 2 snowboards

◆ BLACK TIER \$100,000 – \$199,999/year in gross rental revenue

- Two full Steamboat Season Passes*[^] **OR** 20 Daily Lift Tickets at \$25 each
- \$1,000 Credit for use at Steamboat Resort outlets - tickets, lessons, restaurants, activities & retail
- Half-size ski storage locker in Steamboat Square for the winter season
- One full-day guided mountain tour for up to 5 guests, the Ultimate Steamboat Experience

◆◆ DOUBLE BLACK TIER \$200,000+/year in gross rental revenue

- Two full IKON Season Passes*[^] **AND** 20 Daily Lift Tickets at \$25 each
- \$1,500 Credit for use at Steamboat Resort outlets - tickets, lessons, restaurants, activities & retail
- Full-size ski storage locker in Steamboat Square for the winter season
- Two full-day guided mountain tour for up to 5 guests, the Ultimate Steamboat Experience

* Steamboat Season Passes and IKON Season Passes are non-transferable.

[^] Steamboat Season Passes and IKON Season Passes include retail, rental & restaurant discounts.